## Message Text

## CONFIDENTIAL

PAGE 01 STATE 071673 ORIGIN ARA-10

INFO OCT-01 AF-08 EUR-12 EA-07 IO-13 ISO-00 SAB-02 L-03 DODE-00 SIG-01 PM-04 NSC-05 SP-02 SS-15 INR-07 OMB-01 CIAE-00 SSO-00 NSCE-00 INRE-00 PRS-01 /092 R

DRAFTED BY ARA/PAN:RRWYROUGH/JPBECKER:ZC

APPROVED BY ARA:CBRAY

S/AB:EBUNKER

S/AB:SMLINOWITZ

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CONFIDENTIAL STATE 071673

E.O. 11652: GDS

TAGS: PFOR, PN

SUBJECT: U.S.-PANAMA TREATY NEGOTIATIONS: MEETING WITH

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PRESIDENTS OF VENEZUELA AND COLOMBIA

REFERENCE: STATE 27594

1. AMBASSADORS BUNKER AND LINOWITZ BRIEFED VENEZUELAN PRESIDENT PEREZ IN CARACAS MARCH 24 AND COLOMBIAN PRESIDENT LOPEZ-MICHELSEN IN BOGOTA MARCH 25 ON THE STATUS OF THE

## NEGOTIATIONS.

- 2. THE PURPOSE OF THE BRIEFING WAS THREEFOLD:
- -- TO EXPLAIN THE ADMINISTRATION'S POLICY AND APPROACH;
- -- TO PROVIDE A UNITED STATES PERSPECTIVE ON
  THE NEGOTIATIONS TO TWO PRESIDENTS WHO HAD PREVIOUSLY
  BEEN EXPOSED ALMOST EXCLUSIVELY TO PANAMA'S VIEW;
  AND
- -- TO REVIEW THE ISSUES TO THE DEGREE THAT EACH PRESIDENT DESIRED.
- 3. THE AMBASSADORS MADE SEVERAL GENERAL POINTS:
- -- A NEW CANAL TREATY IS A FOREIGN POLICY PRIORITY OF THE CARTER ADMINISTRATION;
- -- THE UNITED STATES IS PREPARED TO NEGOTIATE REASONABLE TERMS, BUT NOT TO SACRIFICE ITS CONTINUING INTEREST IN THE CANAL'S SECURE AND EFFICIENT OPERATION.
- -- PANAMA MUST DECIDE WHETHER IT PREFERS A RATIFIABLE TREATY OR A CONTINUING CANAL PROBLEM.
- -- IF PANAMA WERE TO CHOOSE TO HOLD TO ITS UNREAL-ISTIC DEMANDS, THE UNITED STATES WOULD NOT BE ASHAMED CONFIDENTIAL

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FOR THE WORLD TO KNOW OF ITS CURRRENT POSITION.

- 4. THE TWO PRESIDENTS:
- -- DISPLAYED CONSIDERABLE KNOWLEDGE ABOUT THE DETAILS OF THE NEGOTIATION (PRESUMABLY LEARNED FROM THEIR REGULAR MEETINGS WITH TORRIJOS);
- -- SPOKE FAVORABLY ABOUT THE "REASONABLENESS" OF OUR POSITION, BUT SUGGESTED THAT THE UNITED STATES WOULD BE BLAMED FOR ANY TREATY BREAKDOWN.
- -- COMMENTED THAT OUR CANAL POSTURE EVIDENCES THE GOOD INTENTIONS OF THIS ADMINISTRATION WITH RESPECT TO THE HEMISPHERE AS A WHOLE;
- -- EXPRESSED UNDERSTANDING OF THE NEED TO PROVIDE FOR OUR CONTINUING SECURITY INTEREST IN THE CANAL'S NEUTRALITY AFTER THE NEW TREATY'S EXPIRATION BUT

CAUTIONED THAT TORRIJOS CANNOT APPEAR TO AGREE IN ADVANCE TO UNITED STATES POST-TREATY INTERVENTION;

- -- OFFERED TO DEFINE INFORMALLY A POSSIBLE ACCOMMO-DATION OF UNITED STATES AND PANAMANIAN NEEDS (PEREZ PROPOSED A JOINT INFORMAL INITIATIVE BY VENEZUELA, COLOMBIA AND COSTA RICA, WHILE LOPEZ SPOKE OF A SEPARATE COLOMBIAN EFFORT).
- 5. FROM THE U.S. POINT OF VIEW, THE BRIEFINGS WERE USEFUL IN THAT THEY ENABLED THE NEGOTIATORS TO GIVE THE

LATIN AMERICAN LEADERS THE U.S. PERSPECTIVE OF THE NEGOTIATIONS. UP TO THIS TIME LATIN AMERICAN COUNTRIES HAD BEEN EXPOSED ONLY TO THE VIEWS OF THE PANAMANIAN NEGOTIATORS.

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6. IT IS ANTICIPATED THAT AMBASSADORS BUNKER AND LINOWITZ WILL CONDUCT SIMILAR BRIEFINGS IN SAN JOSE AND MEXICO CITY IN THE FUTURE. CHRISTOPHER

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PAGE 01 STATE 071673 ORIGIN EUR-12

INFO OCT-01 ISO-00 ARA-06 /019 R

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QUOTE

CONFIDENTIAL STATE 071673

E.O. 11652: GDS

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Subject: U.S.-PANAMA TREATY NEGOTIATIONS: MEETING WITH CONFIDENTIAL CONFIDENTIAL

TAGS: PFOR, EWWT, OVIP, PN, US, VE, CO, (BUNKER, ELLSWORTH), (LINOWITZ, SOL M),

To: ALL POSTS Type: TE

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